



Identifying Public Works Prospects

A TEAM ON A MISSION

Build Your Business

The prevailing wage market is hugely untapped. By identifying the right prospects, you can introduce them to a better way of providing employee benefits.



Construct Your Target List

Prospects on your target list should include private sector companies that perform public sector work. Below are a few to get you thinking:

- | | |
|-----------------------|------------------------|
| Concrete | Trash Collectors |
| Plumbers | Demolition Specialists |
| General Contractors | Flaggers |
| Carpenters | Cleaning & Maintenance |
| Security | Subcontractors |
| Engineers | Roofers |
| Elevator Constructors | Landscape Management |
| Road Construction | Metal Fabricators |
| Paving Contractors | Laborers |
| Brick Masons | Painters |
| Surveyors | Street Sweepers |
| Electricians | Many More! |

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